

## MOVEMENT IN LUXURY REAL ESTATE MARKET INDICATES RECOVERY

June 14, 2012 / Russell Legato, Residential Property Analyst

The popularity of luxury real estate construction and renovations is coming back strong. A real estate firm owned by Chris Pollack caters to the wealthy. He helps them construct new projects and sell existing ones. He can arrange everything connected with the industry. He knows everything about construction, how much the materials cost, and what company will do the best work. He can locate artisans and craftsmen to build or fix anything.



His firm, Chris Pollack, Ltd. is diverse and caters to the largest or smallest request of his multi-millionaire clients. His vision into the luxury real estate industry is beyond question and he says now is a great time to build or renovate. He services individuals as well as hedge funds, commercial office buildings renting to prestigious people and exotic resorts. He gives quality, speed and a guaranteed timeline. He deals with diversity and knows all the angles.

Inquiries on purchasing land and starting new projects have increased in the first four months of this year. Apparently, they outnumber the inquiries that came in during 2009 and 2010. Pollack facilitates communication from one party to another, and his relationship skills save his clients up to 15 percent of the total cost. He saves them time by dealing with all facets of a project. The savings in cost can total millions.

He serves up solutions to all problems. A project can take up to two years plus eight months of preparing the documents and permits. Some issues could not only slow a project, but destroy it if not taken care of.

Pollack is said to be worth every cent he is paid and takes real pride in bringing a project to a successful end. His full-service management firm takes over the largest and the smallest detail involved. In a dozen years his company has finished 50 projects. They were developed in places like New York City, the Hamptons, Nantucket, and vacation resorts in tropical climates. His clients have been completely satisfied with the results and new inquiries are now pouring in.

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